

August 2019

20120, Centreville, VA

Sold Summary

	Aug 2019	Aug 2018	% Change		
Sold Dollar Volume	\$23,991,794	\$23,322,700	2.87%		
Avg Sold Price	\$470,427	\$448,513	4.89%		
Median Sold Price	\$414,000	\$406,500	1.85%		
Units Sold	51	52	-1.92%		
Avg Days on Market	13	19	-31.58%		
Avg List Price for Solds	\$468,833	\$450,448	4.08%		
Avg SP to OLP Ratio	100.1%	99.2%	0.82%		
Ratio of Avg SP to Avg OLP	99.9%	99.0%	0.83%		
Attached Avg Sold Price	\$368,600	\$361,303	2.02%		
Detached Avg Sold Price	\$674,082	\$577,252	16.77%		
Attached Units Sold	34	31	9.68%		
Detached Units Sold	17	21	-19.05%		

Notes:

- SP = Sold Price

- OLP = Original List Price
 LP = List Price (at time of sale)
 Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

	Aug 2019	Aug 2018	% Change	
Active Listings	49	107	-54.21%	
New Listings	59	89	-33.71%	
New Under Contracts	40	23	73.91%	
New Contingents	18	36	-50.00%	
New Pendings	58	59	-1.69%	
All Pendings	57	62	-8.06%	

Financing (Sold)

Assumption	0
Cash	3
Conventional	40
FHA	1
Other	5
Owner	0
VA	2

Days on Market (Sold)

0	0	
1 to 10	33	
11 to 20	6	
21 to 30	5	
31 to 60	5	
61 to 90	0	
91 to 120	1	
121 to 180	0	
181 to 360	1	
361 to 720	0	
721+	0	

Sold Detail Active Detail

	Residential					Condo/Coop	Active Listings			
	2 or	Less BR	3	BR	4 or More BR		All	Res	sidential	Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	0	0	0	0	0	0	0	0	1	1
\$50K to \$99,999	0	0	0	0	0	0	0	0	0	0
\$100K to \$149,999	0	0	0	0	0	0	0	0	0	0
\$150K to \$199,999	0	0	0	0	0	0	0	0	0	0
\$200K to \$299,999	0	2	0	1	0	0	3	0	0	0
\$300K to \$399,999	0	0	0	12	0	0	3	0	4	0
\$400K to \$499,999	0	0	0	8	2	3	1	3	3	0
\$500K to \$599,999	0	0	0	0	4	1	0	5	3	0
\$600K to \$799,999	0	0	0	0	8	0	0	12	2	0
\$800K to \$999,999	0	0	0	0	2	0	0	8	0	0
\$1M to \$2,499,999	0	0	0	0	1	0	0	6	0	0
\$2.5M to \$4,999,999	0	0	0	0	0	0	0	1	0	0
\$5,000,000+	0	0	0	0	0	0	0	0	0	0
Total	0	2	0	21	17	4	7	35	13	1
Avg Sold Price	\$0	\$262,500	\$0	\$385,590	\$674,082	\$440,750	\$306,714			
Prev Year - Avg Sold Price	\$0	\$294,580	\$434,200	\$410,880	\$610,912	\$414,600	\$272,271			

10.34%

17

6.31%

4

12.65%



0.00%

-10.89%

5

0.00%

4

-6.16%

15

Avg Sold % Change

Prev Year - # of Solds