## August 2019

20120, Centreville, VA

## Sold Summary

|  | Aug 2019 | Aug 2018 | \% Change |
| :--- | :---: | :---: | :---: |
| Sold Dollar Volume | $\$ 23,991,794$ | $\$ 23,322,700$ | $2.87 \%$ |
| Avg Sold Price | $\$ 470,427$ | $\$ 448,513$ | $4.89 \%$ |
| Median Sold Price | $\$ 414,000$ | $\$ 406,500$ | $1.85 \%$ |
| Units Sold | 51 | 52 | $-1.92 \%$ |
| Avg Days on Market | 13 | 19 | $-31.58 \%$ |
| Avg List Price for Solds | $\$ 468,833$ | $\$ 450,448$ | $4.08 \%$ |
| Avg SP to OLP Ratio | $100.1 \%$ | $99.2 \%$ | $0.82 \%$ |
| Ratio of Avg SP to Avg OLP | $99.9 \%$ | $99.0 \%$ | $0.83 \%$ |
| Attached Avg Sold Price | $\$ 368,600$ | $\$ 361,303$ | $2.02 \%$ |
| Detached Avg Sold Price | $\$ 674,082$ | $\$ 577,252$ | $16.77 \%$ |
| Attached Units Sold | 34 | 31 | $9.68 \%$ |
| Detached Units Sold | 17 | 21 | $-19.05 \%$ |

## Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Garage/Parking Spaces are not included in Detached/Attached section totals.

Inventory

|  | Aug 2019 | Aug 2018 | \% Change |
| :--- | :---: | :---: | :---: |
| Active Listings | 49 | 107 | $-54.21 \%$ |
| New Listings | 59 | 89 | $-33.71 \%$ |
| New Under Contracts | 40 | 23 | $73.91 \%$ |
| New Contingents | 18 | 36 | $-50.00 \%$ |
| New Pendings | 58 | 59 | $-1.69 \%$ |
| All Pendings | 57 | 62 | $-8.06 \%$ |

## Financing (Sold)

| Assumption | 0 |
| :--- | :---: |
| Cash | 3 |
| Conventional | 40 |
| FHA | 1 |
| Other | 5 |
| Owner | 0 |
| VA | 2 |

Days on Market (Sold)

| 0 | 0 |
| :--- | :---: |
| 1 to 10 | 33 |
| 11 to 20 | 6 |
| 21 to 30 | 5 |
| 31 to 60 | 5 |
| 61 to 90 | 0 |
| 91 to 120 | 1 |
| 121 to 180 | 0 |
| 181 to 360 | 1 |
| 361 to 720 | 0 |
| $721+$ | 0 |

## Sold Detail

| Price Ranges | Residential |  |  |  |  |  | Condo/Coop | Active Listings |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2 or Less BR |  | 3 BR |  | 4 or More BR |  | All <br> Attached | Residential |  | Condo/Coop <br> Attached |
|  | Detached | Attached/TH | Detached | Attached/TH | Detached | Attached/TH |  | Detached | Attached/TH |  |
| < \$50,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 |
| \$50K to \$99,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$100K to \$149,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$150K to \$199,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| \$200K to \$299,999 | 0 | 2 | 0 | 1 | 0 | 0 | 3 | 0 | 0 | 0 |
| \$300K to \$399,999 | 0 | 0 | 0 | 12 | 0 | 0 | 3 | 0 | 4 | 0 |
| \$400K to \$499,999 | 0 | 0 | 0 | 8 | 2 | 3 | 1 | 3 | 3 | 0 |
| \$500K to \$599,999 | 0 | 0 | 0 | 0 | 4 | 1 | 0 | 5 | 3 | 0 |
| \$600K to \$799,999 | 0 | 0 | 0 | 0 | 8 | 0 | 0 | 12 | 2 | 0 |
| \$800K to \$999,999 | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 8 | 0 | 0 |
| \$1M to \$2,499,999 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 6 | 0 | 0 |
| \$2.5M to \$4,999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 |
| \$5,000,000+ | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 0 | 2 | 0 | 21 | 17 | 4 | 7 | 35 | 13 | 1 |
| Avg Sold Price | \$0 | \$262,500 | \$0 | \$385,590 | \$674,082 | \$440,750 | \$306,714 |  |  |  |
| Prev Year - Avg Sold Price | \$0 | \$294,580 | \$434,200 | \$410,880 | \$610,912 | \$414,600 | \$272,271 |  |  |  |
| Avg Sold \% Change | 0.00\% | -10.89\% | 0.00\% | -6.16\% | 10.34\% | 6.31\% | 12.65\% |  |  |  |
| Prev Year - \# of Solds | 0 | 5 | 4 | 15 | 17 | 4 | 7 |  |  |  |

